



# The University of Georgia

Office of the Senior Vice President for Finance and Administration  
Procurement Office

## Contract Information Sheet

**CONTRACT HAS BEEN RENEWED FOR ADDITIONAL ONE YEAR PERIOD**

<b>Agency Contract Number</b>	<b>9465337</b>		
<b>Contract Name</b>	<b>FORTINET NETWORK SECURITY APPLIANCES</b>		
<b>Effective Date</b>	<b>Nov 1, 2005</b>	<b>Ending Date</b>	<b>Oct 31, 2007</b>
Available to all State of Georgia Agencies and political sub-divisions			
<b>CONTRACT VENDOR</b>			
<b>LIFE CYCLE MANAGEMENT SECURITY INC LCM SECURITY INC 5400 Laurel Springs Parkway Building 800, suite 804 Suwanee, Georgia 30024</b>			
<b>Contact: Jeff D. Brown Phone: 800-961-4413 x 217 Fax: 770-573-1514 e-mail: <a href="mailto:jbrown@lcmsecurity.com">jbrown@lcmsecurity.com</a></b>			
<b>Product description and pricing on attached "Pricing Page"</b>			
<b>This pricing is based on "single unit" purchase. Additional discount available for multiple unit purchase</b>			
<b>Additional Fortinet Appliances available on this contract Contact vendor for specific project pricing</b>			
<b>Until further notice, IP Indemnification Addendum to be part of all orders</b>			

**LCM Security PriceList for UGA  
Contract # 9465337**

**Fortinet Pricing (Hardware)**

Product	FortiGate System Model number	Bundle Available (See Bundle Tab)	List Price	Price after UGA 30% Discount	Description
FortiGate-50B *	FG-50B-US	Yes	\$495	\$347	Dual WAN ports, built-in 3 port switch
FortiWiFi-50B	FW-50B-US	Yes	\$695	\$487	Wireless (802.11 b/g), Dual WAN ports, 3-port 10/100 switch, POE support
FortiGate-60	FG-60-US	Yes	\$695	\$487	Dual WAN ports, DMZ port, built-in 4 port switch
FortiGate-60B	FG-60B-US	Yes	\$695	\$487	Dual WAN ports, DMZ port, 6-port 10/100 switch, analog modem, PC Card expansion slot
50A/60 Rackmount Kit	FG-RMKIT		\$159	\$111	Rackmount kit for 2X FG-50A/60/FortiBridge
FortiGate-60M	FG-60M-US	Yes	\$895	\$627	Dual WAN ports, DMZ port, built-in 4 port with modem
FortiWiFi-60A	FW-60A-US	Yes	\$895	\$627	Multiple SSID & advanced WiFi features, Dual WAN port, DMZ port, built-in 4 port switch
FortiWiFi-60B	FW-60B-US	Yes	\$895	\$627	Wireless (802.11 a/b/g), Dual WAN ports, DMZ port, 6-port 10/100 switch, analog modem, PC Card expansion slot
FortiWiFi-60AM	FW-60AM-US	Yes	\$995	\$697	Wireless, Dual WAN ports, DMZ port, built-in 4 port switch and modem
FortiGate-100A	FG-100A-US	Yes	\$1,695	\$1,187	Dual WAN ports, Dual DMZ, built-in 4 port switch
FortiGate-200A	FG-200A-US	Yes	\$3,495	\$2,447	Dual WAN ports, Dual DMZ, built-in 4 port switch
FortiGate-200A-HD	FG-200A-HD-US	Yes	\$4,495	\$3,147	Dual WAN ports, Dual DMZ, built-in 4 port switch with HDD
FortiGate-224B	FG-224B-US	Yes	\$3,995	\$2,797	24 10/100 switch ports; two 10/100/1000 uplink; 2 10/100 WAN
FortiGate-300A	FG-300A-US	Yes	\$6,495	\$4,547	2 GE and 4 10/100 ports
FortiGate-300A-HD	FG-300A-HD-US	Yes	\$7,995	\$5,597	2 GE and 4 10/100 ports with HDD
FortiGate-400A	FG-400A-US	Yes	\$8,495	\$5,947	2 GE and 4 10/100 ports
FortiGate-400A-HD	FG-400A-HD-US	Yes	\$9,995	\$6,997	2 GE and 4 10/100 ports with HDD
FortiGate-500A	FG-500A-US	Yes	\$9,995	\$6,997	2 GE, 4 10/100 ports, 4 port switch
FortiGate-500A-HD	FG-500A-HD-US	Yes	\$11,495	\$8,047	2 GE, 4 10/100 ports, 4 port switch with HDD
FortiGate-800	FG-800-US	Yes	\$11,995	\$8,397	4 10/100/1000 ports, 4 user-definable 10/100 ports
FortiGate-800F	FG-800F-US	Yes	\$15,995	\$11,197	4 GE SX SFP, 4 10/100 ports
FortiGate-1000A	FG-1000A-US	Yes	\$14,995	\$10,497	10 10/100/1000 Ports
FortiGate-1000A-LENC	FG-1000A-LENC-US		\$14,995	\$10,497	Ten 10/100/1000 ports, Low Encryption option
FortiGate-1000AFA2	FG-1000AFA2-US	Yes	\$17,995	\$12,597	10 10/100/1000 Ports with 2 accelerated SFP ports
FortiGate-3000	FG-3000-US	Yes	\$19,995	\$13,997	3 10/100 ports, 2 1000base-SX ports, 1 1000base-T port
FortiGate-3016B	FG-3016B-US	Yes	\$29,995	\$20,997	16 SFP accelerated ports and 1 AMC slot
FortiGate-3600	FG-3600-US	Yes	\$29,995	\$20,997	1 10/100, 4 1000base-SX, 2 1000base-T ports (optional LX ports are available)
FortiGate-3600LX2	FG-3600LX2-US		\$30,995	\$21,697	1 10/100, 2 1000base-LX, 2 1000base-SX, 2 1000base-T ports
FortiGate-3600LX4	FG-3600LX4-US		\$31,995	\$22,397	1 10/100, 4 1000base-LX, 2 1000base-T ports
FortiGate-3600A	FG-3600A-US	Yes	\$32,995	\$23,097	8 10/100/1000 ports and two SFP accelerated ports
FortiGate-3810A-E4	FG-3810A-E4-US	Yes	\$44,995	\$31,497	8 10/100/1000 Ports, 2 SFP accelerated ports, and 4 AMC slots
ASM-FB4	ASM-FB4	Yes	\$2,995	\$2,097	AMC module, single-width, four port SFP accelerated
ASM-SO8	ASM-SO8	Yes	\$2,995	\$2,097	AMC module, single-width, 80 GB hard drive
ADM-XB2	ADM-XB2	Yes	\$11,995	\$8,397	AMC module, dual-width, two port 10 Gig accelerated
FortiGate-5001 SX	FG-5001SX		\$34,995	\$24,497	1 FG5001 blade with 4 SX SFP connectors, 4 10/100/1000
FortiGate-5001FA2	FG-5001FA2		\$37,995	\$26,597	FG-5001 Blade with 2-port FortiAccel Module

**LCM Security PriceList for UGA**  
**Contract # 9465337**

Product	FortiGate System Model number	Bundle Available (See Bundle Tab)	List Price	Price after UGA 30% Discount	Description
FortiGate-5002FB2 Blade	FG5002FB2		\$32,995	\$23,097	6 10/100/1000 ports, with two accelerated
FortiSwitch-5003 Module	FS-5003		\$26,995	\$18,897	FortiSwitch-5003 Module
FortiGate-5005FA2	FG-5005FA2		\$46,795	\$32,757	1 FG-5005FA2 blade with 6 SFP ports and 2 FortiAccel SFP ports
FortiGate-5005-DIST *	FG-5005-DIST		\$46,795	\$32,757	1 FG-5005 worker blade to be used only with FCTL-5208 load balancer module
LX Transceiver Module	FG-TRAN-LX		\$500	\$350	Transceiver LX Module for FG5001 & FG-800F
Gig Copper Transceiver Module	FG-TRAN-GC		\$500	\$350	Transceiver Gig Copper Module for FG5001 & FG-800F
SX Transceiver Module	FG-TRAN-SX		\$500	\$350	Transceiver SX Module for FG5001 & FG-800F
FortiGate-5020 Chassis	FG-5020AC-US		\$9,995	\$6,997	1 FG-5020 chassis with fan and 2 AC power supplies
FortiGate-5020 Fan Tray	FG-5020FA-US		\$1,995	\$1,397	Spare, Fan Tray for FG-5020 chassis
FortiGate-5050 Chassis	FG-5050-DC		\$19,995	\$13,997	1 FG-5050 chassis with fan, shelf manager and 2 DC power supplies
FortiGate-5140 Chassis	FG-5140-DC		\$29,995	\$20,997	1 FG-5140 chassis with fan, shelf manager and 2 DC power supplies
FortiGate-5053 Power converter tray	FG-5053-US		\$3,995	\$2,797	FG-5000 Power converter shelf, without power supply
FortiGate-5020/5050 Power Supply	FG-5020PS-AC		\$1,495	\$1,047	FortiGate-5020/5050 power supply
FortiGate-5140 Power Supply	FG-5140PS-AC		\$1,695	\$1,187	FG-5140 AC power supply
FortiGate-5050 Fan Tray	FG-5050FA		\$2,995	\$2,097	Spare, Fan Tray for FG-5050 chassis
FG-5000 Shelf Manager	FG-5000SM		\$4,495	\$3,147	FG-5000 Shelf Manager
FG-5050 Shelf Manager	FG-5050SM		\$4,495	\$3,147	FG-5050 Shelf Manager
FG-5050 SAP	FG-5050SAP		\$1,995	\$1,397	FG-5050 Shelf Alarm panel
FG-5140 Shelf Manager	FG-5140SM-12		\$4,495	\$3,147	FG-5140 Shelf Manager (12U)
FG-5140 SAP	FG-5140SAP		\$1,995	\$1,397	FG-5140 Shelf Alams panel
FortiController-5208 *	FCtrl-5208		\$49,995	\$34,997	FortiController-5208 Module

**Fortinet Bundled Pricing (Includes All FortiGuard Content Protection Services plus 8X5 Phone Support)**

Product	Complete Content Protection Bundle Item Number	List Price	Price after 30% Discount	Description
FortiGate-50A	FG-50A-BDL-US	\$699	\$524	2 10/100 interfaces (Internal, External)
FortiWiFi-50B	FW-50B-BDL-US	\$1,295	\$971	Wireless (802.11 b/g), Dual WAN ports, 3-port 10/100 switch, POE support
FortiGate-60	FG-60-BDL-US	\$799	\$599	Dual WAN ports, DMZ port, built-in 4 port switch
FortiGate-60M	FG-60M-BDL-US	\$999	\$749	Dual WAN ports, DMZ port, built-in 4 port with modem
FortiWiFi-60A	FW-60A-BDL-US	\$999	\$749	Multiple SSID & advanced WiFi features, Dual WAN port, DMZ port, built-in 4 port switch
FortiWiFi-60AM	FW-60AM-BDL-US	\$1,099	\$824	Wireless, Dual WAN ports, DMZ port, built-in 4 port switch and modem
FortiWiFi-60B	FW-60B-US	\$895	\$671	Wireless (802.11 a/b/g), Dual WAN ports, DMZ port, 6-port 10/100 switch, analog modem, PC Card expansion slot
FortiGate-100	FG-100-BDL-US	\$1,559	\$1,169	3 10/100 ports
FortiGate-100A	FG-100A-BDL-US	\$1,899	\$1,424	Dual WAN ports, Dual DMZ, built-in 4 port switch
FortiGate-200A	FG-200A-BDL-US	\$5,068	\$3,801	Dual WAN ports, Dual DMZ, built-in 4 port switch
FortiGate-200A-HD	FG-200A-HD-BDL-US	\$6,495	\$4,871	Dual WAN ports, Dual DMZ, built-in 4 port switch with HDD
FortiGate-224B	FG-224B-BDL-US	\$5,795	\$4,346	24 10/100 switch ports; two 10/100/1000 uplink; 2 10/100 WAN
FortiGate-300A	FG-300A-BDL-US	\$9,418	\$7,064	2 GE and 4 10/100 ports

**LCM Security PriceList for UGA  
Contract # 9465337**

FortiGate-300A-HD	FG-300A-HD-BDL-US	\$11,595	\$8,696	2 GE and 4 10/100 ports with HDD
FortiGate-400A	FG-400A-BDL-US	\$12,318	\$9,239	2 GE and 4 10/100 ports
FortiGate-400A-HD	FG-400A-HD-BDL-US	\$14,495	\$10,871	2 GE and 4 10/100 ports with HDD
Product	Complete Content Protection Bundle Item Number	List Price	Price after 30% Discount	Description
FortiGate-500A	FG-500A-BDL-US	\$14,495	\$10,871	2 GE, 4 10/100 ports, 4 port switch
FortiGate-500A-HD	FG-500A-HD-BDL-US	\$16,645	\$12,484	2 GE, 4 10/100 ports, 4 port switch with HDD
FortiGate-800	FG-800-BDL-US	\$17,395	\$13,046	4 10/100/1000 ports, 4 user-definable 10/100 ports
FortiGate-800F	FG-800F-BDL-US	\$17,995	\$13,496	4 GE SX SFP, 4 10/100 ports
FortiGate-1000A	FG-1000A-BDL-US	\$21,745	\$16,309	10 10/100/1000 Ports
FortiGate-1000AFA2	FG-1000AFA2-BDL-US	\$24,745	\$18,559	10 10/100/1000 Ports with 2 accelerated SFP ports
FortiGate-3000	FG-3000-BDL-US	\$28,995	\$21,746	3 10/100 ports, 2 1000base-SX ports, 1 1000base-T port
FortiGate-3600	FG-3600-BDL-US	\$43,495	\$32,621	1 10/100, 4 1000base-SX, 2 1000base-T ports (optional LX ports are available)
FortiGate-3600A	FG-3600A-BDL-US	\$47,845	\$35,884	8 10/100/1000 ports and two SFP accelerated ports

**Pricing Details**

<u>Bundle Includes:</u>	<u>Term</u>
8X5 Hardware Return and Replace(3 days)	12 Months
Firmware Upgrades	12 Months
8X5 Phone Support	12 Months
Anti-Virus	12 Months
IPS	12 Months
Content Filtering	12 Months
Anti-Spam	12 Months

Product	Complete Content Protection Bundle Item Number	List Price	Price after 30% Discount	Description
FortiMail - 100	FE-100-BDL-US	\$1,795	\$1,257	4 10/100 ports w/single Hard drive, desktop Forti Mail
FortiMail - 400	FE-400-BDL-US	\$11,495	\$8,047	2 10/100/1000, 4 10/100 port FortiMail
FortiMail - 2000	FE-2000-BDL-US	\$22,495	\$15,747	Dual CPU, HW Raid, 10/100/1000 port, 720GB HDD
FortiMail - 4000A	FE-4000A-BDL-US	\$34,495	\$24,147	FortiMail-4000A Dual CPU, HW RAID, 2 10/100/1000 ports, 12 250GB HDD

**Pricing Details**

<u>Bundle Includes:</u>	<u>Term</u>
8X5 Hardware Return and Replace(3 days)	12 Months
Firmware Upgrades	12 Months
8X5 Phone Support	12 Months
Anti-Virus	12 Months
Anti-Spam	12 Months

**LCM Security PriceList for UGA  
Contract # 9465337**

<b>FortiManager</b>					
<b>Nodes</b>	<b>FortiManager System Model Number</b>		<b>List Price</b>	<b>Price after 30% Discount</b>	<b>Description</b>
10	FM-100-US		\$1,995	\$1,397	FortiManager-100, manages up to 10 FortiGate devices
200	FM-400A-US		\$9,995	\$6,997	FortiManager 400A, manages up to 200 FortiGate devices
500	FM-3000-US		\$18,995	\$13,297	FortiManager 3000, manages up to 500 FortiGate devices

<b>FortiAnalyzer</b>					
<b>Product</b>	<b>FortiAnalyzer System Model Number</b>		<b>List Price</b>	<b>Price after 30% Discount</b>	<b>Description</b>
FortiAnalyzer 100B	FL-100B-US		\$1,495	\$1,047	FortiAnalyzer-100B, single 250GB disk drive, desktop
FortiAnalyzer 400	FL-400-US		\$4,995	\$3,497	4x250 removable HDD; desktop
FortiAnalyzer 800	FL-800-US		\$6,995	\$4,897	4x250GD removable HDD; rack mountable
FortiAnalyzer 800-HD400	FL-800-400HD-US		\$15,995	\$11,197	4x400GD removable HDD; rack mountable
FortiAnalyzer 400/800 Drive	FL-400D		\$495	\$347	120GB replacement drive for FortiAnalyzer-400 and FortiAnalyzer-800
FortiAnalyzer 400/800 Drive-250	FL-400D2		\$595	\$417	250GB replacement drive for FortiAnalyzer-400 and FortiAnalyzer-800
FortiAnalyzer 400/800 Drive-400	FL-400D4		\$695	\$487	400GB replacement drive for FortiAnalyzer-400 and FortiAnalyzer-800
FortiAnalyzer 2000	FL-2000-US		\$17,995	\$12,597	FortiAnalyzer-2000 Chassis bundled with 6x250GB HDD
FortiAnalyzer 2000-HD400	FL-2000-HD400-US		\$19,995	\$13,997	FortiAnalyzer-2000 Chassis bundled with 6x400GB HDD
FortiAnalyzer 2000 Drive	FL-2000D		\$495	\$347	120GB replacement drive for FortiAnalyzer-2000
FortiAnalyzer 2000/4000A Drive-250	FL-2000D2		\$595	\$417	250GB replacement drive for FortiAnalyzer-2000 and FortiAnalyzer-4000A
FortiAnalyzer 2000/4000A Drive-400	FL-2000D4		\$795	\$557	400GB replacement drive for FortiAnalyzer-2000 and FortiAnalyzer-4000A
FortiAnalyzer 4000A	FL-4000A-US		\$32,395	\$22,677	FortiAnalyzer-4000A FL-4000A chassis with 12 250GB HDD
FortiAnalyzer 4000A-HD400	FL-4000A-HD400-US		\$34,695	\$24,287	FortiAnalyzer-4000A FL-4000A chassis with 12 400GB HDD

<b>FortiBridge</b>					
<b>Product</b>	<b>FortiBridge System Model number</b>		<b>List Price</b>	<b>Price after 30% Discount</b>	<b>Description</b>
FortiBridge-1000	FB-1000-US		\$1,995	\$1,397	4 10/100/1000 Port FortiBridge
FortiBridge-1000F	FB-1000F-US		\$2,995	\$2,097	4 SFP Gig Ethernet Ports FortiBridge

**LCM Security PriceList for UGA  
Contract # 9465337**

FortiMail					
Product	FortiMail System Model number		List Price	Price after 30% Discount	Description
FortiMail 100	FE-100-US		\$1,495	\$1,047	4 10/100 ports w/single 250GB Hard drive, desktop FortiMail
FortiMail 400	FE-400-US		\$9,995	\$6,997	2 10/100/1000, 4 10/100 port FortiMail, 4x250GB HDD
FortiMail 400 Drive-250	FE-400D2		\$595	\$417	250GB replacement drive for FortiMail-400
FortiMail 2000	FE-2000-US		\$19,500	\$13,650	Dual CPU, HW Raid, 10/100/1000 port, 6x250GB HDD
FortiMail 2000 Drive	FE-2000D		\$495	\$347	120GB replacement drive for FortiMail-2000
FortiMail 4000A Drive	FE-4000AD		\$595	\$417	250GB replacement drive for FortiMail-4000A
FortiMail 4000A	FE-4000A-US		\$29,995	\$20,997	FortiMail-4000A Dual CPU, HW RAID, 2 10/100/1000 ports, 12 250GB HDD

FortiUSB					
Product	FortiUSB System Model number		List Price	Price after 30% Discount	Description
FortiUSB Memory	FRTUSB-1G		\$95	\$67	FortiUSB Memory Stick 1G

**Pricing Details**

- All pricing subject to change by Fortinet at any time without notice
- Reseller discounts for FortiAnalyzer, FortiBridge and FortiMail Systems are identical to those for FortiGate systems.
- "FortiLog" has been renamed "FortiAnalyzer"

**FortiClient PC Host Security Pricing For Windows XP Desktop and Laptops**

FortiClient PC "Light" - First Year					
Number of clients	Model number	Package Price	Discounted Price	Target Market	Notes
1	FHA-15-C1001-051-10-12	\$ -	\$ -	Individual	One license will be issued for 1 user

Pricing includes PFW, IPSEC VPN and OS Updates only

Free with any FortiGate purchase that has IPSEC VPN functionality enabled

Centralized management available via FortiManager and FortiAnalyzer

Support not available

FortiClient PC "Security Suite" - First Year					
Number of clients	Model number	Package Price	Price after 30% Discount	Target Market	Notes
1	FHA-15-C1001-053-10-12	\$ 69.95	\$49	Individual	One license will be issued for 1 user
5	FHB-15-C1001-053-10-12	\$ 250	\$175	SOHO	One license will be issued good for up to 5 users
10	FHC-15-C1001-053-10-12	\$ 457	\$320	SOHO	One license will be issued good for up to 10 users

**LCM Security PriceList for UGA  
Contract # 9465337**

25	FHD-15-C1001-053-10-12	\$ 1,037	\$726	ROBO	One license will be issued good for up to 25 users
100	FHE-15-C1001-053-10-12	\$ 3,720	\$2,604	SMB	One license will be issued good for up to 100 users

FortiClient PC "Security Suite" - First Year					
Number of clients	Model number	Package Price	Price after 30% Discount	Target Market	Notes
250	FHF-15-C1001-053-10-12	\$ 8,238	\$5,767	ME	One license will be issued good for up to 250 users
500	FHG-15-C1001-053-10-12	\$ 14,350	\$10,045	ME	One license will be issued good for up to 500 users
1000	FHH-15-C1001-053-10-12	\$ 24,450	\$17,115	ME	One license will be issued good for up to 1000 users
2000	FHJ-15-C1001-053-10-12	\$ 40,400	\$28,280	LE	One license will be issued good for up to 2000 users
5000	FHK-15-C1001-053-10-12	\$ 79,750	\$55,825	LE	One license will be issued good for up to 5000 users
10000	FHL-15-C1001-053-10-12	\$ 117,000	\$81,900	LE	One license will be issued good for up to 10,000 users

Pricing includes first year subscription PFW, IPSEC VPN, AV, WCF, AS, OS Updates and email tech support  
Centralized management available via FortiManager and FortiAnalyzer

FortiClient PC "Security Suite" - Renewals					
Number of clients	Model number	List Price	Price after 30% Discount	Target Market	Notes
1	FHA-15-C1001-054-10-12	15.99	\$11	Individual	One license will be issued for 1 user
5	FHB-15-C1001-054-10-12	50	\$35	SOHO	One license will be issued good for up to 5 users
10	FHC-15-C1001-054-10-12	92	\$64	SOHO	One license will be issued good for up to 10 users
25	FHD-15-C1001-054-10-12	208	\$146	ROBO	One license will be issued good for up to 25 users
100	FHE-15-C1001-054-10-12	744	\$521	SMB	One license will be issued good for up to 100 users
250	FHF-15-C1001-054-10-12	3646	\$2,552	ME	One license will be issued good for up to 250 users
500	FHG-15-C1001-054-10-12	4869	\$3,408	ME	One license will be issued good for up to 500 users
1000	FHH-15-C1001-054-10-12	6889	\$4,822	ME	One license will be issued good for up to 1000 users
2000	FHJ-15-C1001-054-10-12	10079	\$7,055	LE	One license will be issued good for up to 2000 users
5000	FHK-15-C1001-054-10-12	19749	\$13,824	LE	One license will be issued good for up to 5000 users
10000	FHL-15-C1001-054-10-12	30998	\$21,699	LE	One license will be issued good for up to 10,000 users

Pricing includes first year subscription PFW, VPN, AV, WCF, AS, OS Updates and email tech support  
Centralized management available via FortiManager and FortiAnalyzer

**FortiClient Mobile Host Security Pricing For Smart Phones**

FortiClient Mobile - Microsoft Windows Mobile - First Year or Renewal					
Number of clients	Model number	Package Price	Price after 30% Discount	Target Market	Notes
1	FHA-15-C1002-053-10-12	\$ 36.00	\$25	Individual	First Year - One license will be issued for 1 user
1	FHA-15-C1002-054-10-12	\$ 36.00	\$25	Individual	Renewal - One license will be issued for 1 user

FortiClient Mobile - Symbian OS enabled - First Year or Renewal					
Number of clients	Model number	Package Price	Price after 30% Discount	Target Market	Notes
1	FHA-15-C1003-053-10-12	\$ 36.00	\$25	Individual	First Year - One license will be issued for 1 user

**LCM Security PriceList for UGA  
Contract # 9465337**

1	FHA-15-C1003-054-10-12	\$ 36.00	\$25	Individual	Renewal - One license will be issued for 1 user
---	------------------------	----------	------	------------	---

**eIQ Networks Pricing**

**Enterprise Security Analyzer (ESA)**

Base Product or Upgrade	eIQnetworks Part Number	MSRP	Price after 30% Discount
Enterprise Security Analyzer - (Includes Central Server, Syslog Server Application, Integrated Datastore, Correlator, Console, Portal, + 10 Nodes)	eIQ-ESA-EW-BP	\$ 14,995.00	\$ 10,496.50
Enterprise Security Analyzer Regional Server - for use in a distributed architecture	eIQ-ESA-EW-CSL	\$ 7,995.00	\$ 5,596.50
Enterprise Security Analyzer Upgrade (For NSA and SA customers)	eIQ-ESA-EW-UPG	\$ 9,995.00	\$ 6,996.50
Co-branded Login Screen, Reporting, and Monitoring Portals	eIQ-ESA-EW-CBR	\$ 9,995.00	\$ 6,996.50

Enterprise Class Devices with MSRP > \$7,500 & Enterprise Applications			
Class A	eIQnetworks Part Number	MSRP Per Device	Price after 30% Discount
1 to 24	eIQ-ESA-EW-A-1-24	\$ 1,995.00	\$ 1,396.50
25 to 49	eIQ-ESA-EW-A-25-49	\$ 1,795.50	\$ 1,256.85
50 to 99	eIQ-ESA-EW-A-50-99	\$ 1,695.75	\$ 1,187.03
100 to 249	eIQ-ESA-EW-A-100-249	\$ 1,596.00	\$ 1,117.20
250 plus	eIQ-ESA-EW-A-250+	\$ 1,496.25	\$ 1,047.38

Mid Range Devices with MSRP \$2,500 - \$7,500			
Class B	eIQnetworks Part Number	MSRP Per Device	Price after 30% Discount
1 to 24	eIQ-ESA-EW-B-1-24	\$ 995.00	\$ 696.50
25 to 49	eIQ-ESA-EW-B-25-49	\$ 895.50	\$ 626.85
50 to 99	eIQ-ESA-EW-B-50-99	\$ 796.00	\$ 557.20
100 to 249	eIQ-ESA-EW-B-100-249	\$ 746.25	\$ 522.38
250 plus	eIQ-ESA-EW-B-250+	\$ 696.50	\$ 487.55



**LCM Security PriceList for UGA  
Contract # 9465337**

**Enterprise Security Analyzer (ESA)**

<b>SOHO Devices with MSRP &lt;\$2,500 &amp; Windows, UNIX and Linux servers</b>			
<b>Class C</b>	<b>eIQnetworks Part Number</b>	<b>MSRP Per Device</b>	<b>Price after 30% Discount</b>
1 to 24	eIQ-ESA-EW-C-1-24	\$ 495.00	\$ 346.50
25 to 49	eIQ-ESA-EW-C-25-49	\$ 445.50	\$ 311.85
50 to 99	eIQ-ESA-EW-C-50-99	\$ 396.00	\$ 277.20
100 to 249	eIQ-ESA-EW-C-100-249	\$ 346.50	\$ 242.55
250 plus	eIQ-ESA-EW-C-250+	\$ 272.25	\$ 190.58

<b>All Desk Tops, PCs /Host IDS/Host IPS</b>			
<b>Class D</b>	<b>eIQnetworks Part Number</b>	<b>MSRP Per Host</b>	<b>Price after 30% Discount</b>
1 to 24	eIQ-ESA-EW-D-1-24	\$ 75.00	\$ 52.50
25 to 49	eIQ-ESA-EW-D-25-49	\$ 67.50	\$ 47.25
50 to 99	eIQ-ESA-EW-D-50-99	\$ 63.75	\$ 44.63
100 to 249	eIQ-ESA-EW-D-100-249	\$ 60.00	\$ 42.00
250 to 1000	eIQ-ESA-EW-D-250 - 1000	\$ 48.75	\$ 34.13
1000 to 2,500	eIQ-ESA-EW-D-1000-2500	\$ 41.25	\$ 28.88
2500 plus	eIQ-ESA-EW-D-2500+	\$ 30.00	\$ 21.00

**Network Security Analyzer (NSA)**

<b>Class A</b>	<b>eIQnetworks Part Number</b>	<b>MSRP Per Device</b>	<b>Price after 30%Discount</b>
1 to 24	eIQ-NSA-EW-A-1-24	\$ 1,995.00	\$ 1,396.50
25 to 49	eIQ-NSA-EW-A-25-49	\$ 1,795.50	\$ 1,256.85
50 to 99	eIQ-NSA-EW-A-50-99	\$ 1,695.75	\$ 1,187.03
100 to 249	eIQ-NSA-EW-A-100-249	\$ 1,596.00	\$ 1,117.20
250 plus	eIQ-NSA-EW-A-250+	\$ 1,496.25	\$ 1,047.38

<b>Mid Range Devices with MSRP \$2500 - \$7,500</b>			
<b>Class B</b>	<b>eIQnetworks Part Number</b>	<b>MSRP Per Device</b>	<b>Price after 30% Discount</b>
1 to 24	eIQ-NSA-EW-B-1-24	\$ 995.00	\$ 696.50
25 to 49	eIQ-NSA-EW-B-25-49	\$ 895.50	\$ 626.85
50 to 99	eIQ-NSA-EW-B-50-99	\$ 796.00	\$ 557.20

**LCM Security PriceList for UGA  
Contract # 9465337**

<b>100 to 249</b>	elQ-NSA-EW-B-100-249	\$	746.25	\$	522.38
<b>250 plus</b>	elQ-NSA-EW-B-250+	\$	696.50	\$	487.55

**Network Security Analyzer (NSA)**

<b>SOHO Devices with MSRP &lt;\$2,500</b>				
<b>Class C</b>	<b>elQnetworks Part Number</b>	<b>MSRP Per Device</b>	<b>Price after 30% Discount</b>	
<b>1 to 24</b>	elQ-NSA-EW-C-1-24	\$ 495.00	\$	346.50
<b>25 to 49</b>	elQ-NSA-EW-C-25-49	\$ 445.50	\$	311.85
<b>50 to 99</b>	elQ-NSA-EW-C-50-99	\$ 396.00	\$	277.20
<b>100 to 249</b>	elQ-NSA-EW-C-100-249	\$ 371.25	\$	259.88
<b>250 plus</b>	elQ-NSA-EW-C-250+	\$ 321.75	\$	225.23

<b>e-Care Support &amp; Maintenance for ESA &amp; NSA</b>	<b>elQnetworks Part Number</b>	<b>Term</b>	<b>% Of MSRP</b>
<b>Standard e-Care (8X5)</b>	elQ-ESA-SW-12-S	12 Months	20%
<b>Standard e-Care (8X5)</b>	elQ-ESA-SW-24-S	24 Months	17%
<b>Premium e-Care (24X7)</b>	elQ-ESA-SW-12-P	12 Months	30%
<b>Premium e-Care (24X7)</b>	elQ-ESA-SW-24-P	24 Months	27%

<u><b>Class</b></u>	<u><b>Vendor/Device</b></u>
Class A	BlueCoat Proxy SG 8000
Class A	Cisco 12xxx Routers ACL
Class A	FortiGate 3600 and 5xxx Series
Class A	Netscreen 5000 - 5200 Series
Class A	Juniper M320
Class A	McAfee Intrushield 4000 & 4010
Class A	TippingPoint Unity 400, 1200, 2400 & 5000E
Class A	TopLayer Attack Mitigator 5500 series – Model 1000 & 1000E
Class A	WatchGuard x6000 & 8000
Class A	Barracuda 600 & 800 Series
Class A	Check Point Express CI 500
Class A	Check Point Enterprise & Enterprise Pro
Class A	Check Point Smart Center Enterprise Pro
Class A	Check Point VPN Pro XL-NG
Class A	Cisco 65xx IDS Blade, 6xxx PIX Blade
Class A	Cisco IDS 4250XL
Class A	Cisco PIX 525 & 535

**LCM Security PriceList for UGA  
Contract # 9465337**

Class A	Cyberguard KS1000
Class A	Cyberguard KS1500/1500R
Class A	Cyberguard SL3200
Class A	Fortinet Fortigate 800, 1000 & 3000 Series
Class A	HP Procurve 81xx, 93xx and 94xx Series
Class A	iPolicy Intrusion Prevention Firewall 6420 & 6425
Class A	ISS Proventia A1204
Class A	ISS Proventia G1000
Class A	ISS Proventia M50 (FW, IPS, Antivirus, Antispam)
Class A	Juniper Routers 6300 Series, M20, M40e
Class A	Juniper\Netscreen-500
Class A	Juniper\Netscreen-IDP-1000 & 1100 Series

<b><u>Class</u></b>	<b><u>Vendor/Device</u></b>
---------------------	-----------------------------

Class A	Juniper Netscreen SSL VPN 6xxx Series
Class A	McAfee Intrushield 3000
Class A	Nokia IP 1220, 1260 & 2250
Class A	Nortel VPN Contivity 1000
Class A	SonicWall PRO 5060 & PRO-VX
Class A	Sidewinder G2 2150
Class A	Sidewinder G2 4150
Class A	Sidewinder G2 510/1100
Class A	Sidewinder G2 515/1150
Class A	SourceFire NS3000
Class A	TippingPoint Unity 100E & 200
Class A	TopLayer Attack Mitigator 5500 series – Model 500 & 500E
Class A	WatchGuard X 5000

Class B	Astaro Security Gateway 320, 425
Class B	Barracuda 300 & 400 Series
Class B	BlueCoat Proxy SG 800
Class B	Check Point Express 250 & 500
Class B	Check Point Express CI 100 & 250
Class B	Check Point HA VPN-1 500
Class B	Check Point VPN-1 Express 250 & 500
Class B	Check Point VPN Pro 500-NG & U-NG
Class B	Check Point FW1, NG, NGX Standard
Class B	Cisco 7xxx Routers ACL, IOS Firewall and IOS IDS
Class B	Cisco ASA 5500 Series
Class B	Cisco 6xxx Routers ACL, IOS Firewall and IOS IDS
Class B	Cisco FWSM (Firewall Services Module)
Class B	Cisco IDS 4200 Series
Class B	Cisco - Netflow
Class B	Cisco -IDSM-2 (Intrusion Detction System Module)

**LCM Security PriceList for UGA  
Contract # 9465337**

Class B Cisco PIX 515 & 520  
 Class B Cisco VPN Concentrator 3xxx Series  
 Class B Fortinet 200, 300 & 400  
 Class B HP Procurve 51xx, 61xx and 62xx Series  
 Class B iPolicy Intrusion Prevention Firewall 4440 & 4600  
 Class B ISS Proventia A604  
 Class B ISS Realsecure IDS  
 Class B Juniper- C-Flow  
 Class B Juniper Routers 4300 Series  
 Class B Juniper Netscreen-200 & 208  
 Class B Juniper Netscreen-IDP-500  
 Class B Juniper Netscreen SSL VPN 2xxx, 3xxx and 4xxx Series

**Class                      Vendor/Device**

Class B McAfee IntruShield 2600 & 2700  
 Class B NetContinuum Application Security Gateway (NC1000 & 2000)  
 Class B Nokia IP 260, 265, 350, 355, 530 & 710  
 Class B Nortel VPN Contivity 200 & 400  
 Class B Servgate EdgeForce and SG Firewall  
 Class B Sidewinder G2 310/410  
 Class B Sidewinder G2 315/415  
 Class B SonicWall PRO 4060  
 Class B SourceFire NS1000  
 Class B SourceFire NS2000  
 Class B SourceFire NS2100  
 Class B Symantec Gateway Security 5400 Series  
 Class B Symantec Enterprise Firewall  
 Class B TippingPoint Unity 50 & X505  
 Class B TopLayer Attack Mitigator 5500 series – Model 100 &150E  
 Class B WatchGuard x700, x1000 & x 2500

Class C Astaro Firewall ASG 220  
 Class C Astaro Security Gateway 110 and 120  
 Class C Barracuda 200 Series  
 Class C BlueCoat Proxy SG 200 & 400  
 Class C Check Point VPN-1 Edge X32 & XU  
 Class C Check Point Edge W32 & WU  
 Class C Check Point Express 50 & 100  
 Class C Check Point Express CI 50 & 100  
 Class C Check Point HA VPN-1 100 & 250  
 Class C Check Point VPN-1 Express 50 & 100  
 Class C Check Point VPN Pro 50-NG & 100-NG  
 Class C Cisco PIX 510  
 Class C Clavister SG 30 Series

**LCM Security PriceList for UGA  
Contract # 9465337**

Class C	CyberGuard SG300, SG530 and SG550
Class C	Fortinet FortiGate 60, FortiWifi-60 and 100
Class C	HP Procurve 34xx, 35xx, 41xx and 42xx Series
Class C	iPolicy Intrusion Prevention Firewall 2100, 2200 & 3300
Class C	Juniper Routers 2300 Series, M7i & M10i
Class C	Juniper/NetScreen Firewall 5GT & 5XT Series
Class C	Juniper/NetScreen 25 and 50
Class C	Juniper/NetScreen IDP 10 & 100
Class C	Juniper Netscreen SSL VPN 700 Series
Class C	McAfee IntruShield 1200 & 1400
Class C	McAfee WebShield (software)
Class C	Microsoft ISA Single processor edition only
<b><u>Class</u></b>	<b><u>Vendor/Device</u></b>
Class C	Nokia IP 40 & 130
Class C	Nortel VPN Contivity 100
Class C	ServGate 100 Series, M30 Series
Class C	Sidewinder G2 210
Class C	SonicWall PRO 3060
Class C	SourceFire NS500
Class C	Symantec Gateway Security 420, 440 and 460
Class C	TopLayer Attack Mitigator 5500 series – Model 50
Class C	Trend Micro IMSS (InterScan Messaging Security Suite)
Class C	WatchGuard X 50
Class C	Astaro Firewall ASG 110 & ASG 120
Class C	Check Point HA VPN-1 25 & 50
Class C	Check Point VPN-1 Express 25
Class C	Check Point VPN-1 Edge X8 & X16
Class C	Check Point VPN-1 Edge W8 & W16
Class C	Check Point FW-1 Limited
Class C	Cisco PIX 501, 505, 506, 506E
Class C	Cisco Router 3xxx and 4xxx ACL, IOS/IP Firewall, IOS IDS
Class C	Cyberguard FS250
Class C	Fortinet Fortigate 50
Class C	HP Procurve 25xx, 26xx and 28xx Series
Class C	ISS Proventia A201
Class C	ISS Proventia G100
Class C	ISS Proventia G200
Class C	ISS Proventia M30
Class C	SonicWALL PRO 230
Class C	SonicWall SOHO TZ, SOHO TZW, TELE, TELE2 TELE 3 SP & TELE 3 Spi
Class C	Symantec Gateway Security 320, 360
Class C	WatchGuard Firebox X5, Firebox X15, SOHO 6 and SOHO 6 Wireless
Class C	Cisco Router 2xxx ACL, IOS/IP Firewall, IOS IDS
Class C	Cisco Router 1xxx ACL, IOS/IP Firewall, IOS IDS

**LCM Security PriceList for UGA  
Contract # 9465337**

Class C	Cisco Router 8xx ACL, IOS/IP Firewall, IOS IDS
Class C	SonicWALL TZ 150 & TZ170
Class C	SNORT IDS Sensor (All Models)
Class C	Symantec Anti-Virus Corporate and Enterprise Editions (v.8, 9 or 10)
Class C	TrendMicro Server and Desktop Protect (Anti-virus)
Class C	UNIX Servers
Class C	Windows Servers (2000, 2003)
Class C	Solaris Servers
Class C	McAfee VirusScan for Desktops and Servers
Class C	Linux Servers

**Class**

**Vendor/Device**

Class D	HIDS (Cisco Security Agent)
Class D	WorkStations (Windows, Unix and Linux)
Class D	ISS HIDS
Class D	Fortinet HIDS
Class D	Nessus
Class D	e-Eye Retina
Class D	ISS Internet Scanner