

PROCUREMENT BUSINESS TIPS



UNIVERSITY OF
GEORGIA
Finance & Administration
Procurement

SPRING 2019

Hello UGA Community! As part of its continuing efforts to assist your departments in finding qualified Small, Minority, Women and Veteran-Owned businesses, Procurement is embarking on the creation of a newsletter.

To be published quarterly, the newsletter will provide information on upcoming business networking events; and Procurement at UGA.

Each newsletter will also feature a Small Business highlighting its supply or service capabilities.

Departments will also be notified of upcoming business events that staff may want to attend to meet specific types of vendors. An example is the upcoming UGA **“How to Do Business Workshop”** on April 23rd 10 am – 12 noon in the Small Business Development Center in Augusta. This event is being hosted by the UGA SBDC and presented by UGA Procurement. These workshops attract on average 40 businesses.



Questions and suggestions regarding the newsletter may be directed to Ernest Webster, UGA Business Development Coordinator at erwebste@uga.edu

BUSINESS SPOTLIGHT



Neta Scientific, Inc. is a Minority-Woman-Owned business that has been awarded more than 2,000 laboratory supply orders in UGAMart since 2010.

Garnetta Sanders, Managing Owner, says Neta Scientific’s “mission is to provide the global science market with access to superior laboratory supplies and solutions that enable world-leading research and development.”

The company, founded and incorporated in 2000, is headquartered in Hainesport, New Jersey with additional representation throughout the United States.

To find out more information regarding Neta Scientific, you may contact Ms. Sharon Tan, Business Development Manager, Southeast at: sharon.tan@netascientific.com or by phone at 609-592-1251.

Reminders & Announcements



With fiscal year end quickly approaching, please refer to the Fiscal Year End Letter for Purchasing deadlines, including P-card transactions.

Hello,

I’m Ernest Webster, UGA Business Development Coordinator.

I’ve been at UGA in Procurement since 2013. Prior to that I was the Small Business Utilization/Supplier Diversity Manager at the University of Arizona, Tucson for 12 years. I was also an Equal Opportunity Compliance Officer in the City of Rockford, Illinois Legal Department for 17 years. I actually started my professional career as a reporter/photographer for Gannett Newspapers in Rockford, Illinois and Reno, Nevada/Lake Tahoe for 10 years.



I have owned and operated two photography businesses and am also an avid “Rock Hound” who collects, polishes and digs for rocks of all sizes, shapes and colors. Been hooked on rocks since I was a kid and seriously interested since the 1980s. Now, my wife Theresa and I give them away and spend our spare time with a five-year-old Chihuahua named Cori and a one year-old Border Collie named Bon Bon.

We love living in Athens and I’m definitely here to help improve business opportunities for Athens and Georgia businesses through my position in UGA Procurement.